

— ANNAPOLIS, 2024 — EXHIBITOR PROSPECTUS

Annapolis, MD November 20-21



ASSOCIATION BUSINESS IS OUR MISSION







Join the Professionals for Association Revenue for the 3rd Annual RevUP Summit in Annapolis, Maryland. RevUP is the premier conference for association executives and solution providers to network, learn, and connect on new paths to revenue growth.

Your sponsorship of the RevUP Summit places your products and services in front of a motivated audience of association business superstars. Share your story and make new connections in the exhibit atrium. Your PARtnership experience places your voice among the leading organizations dedicated to improving association non-dues revenue. Join PAR and a community focused on advancing association revenue.

ATTENDEE PROFILE

95%

influence business partner sourcing decisions

70%

are the FINAL decisionmaker for business partner sourcing

74%

shared that RevUP was among the best conferences they had attended

JOB TITLES INCLUDE:

CEO, CFO, CMO, CSO, COO, President, **Director of Business Partnerships**, Marketing Director, Account Manager, Membership Manager, Director of Strategic Partnerships, Project Manager, VP Sales & Marketing, and more.

ASSOCIATION ATTENDEES INCLUDE:

American Staffing Association, NAFSA, International Parkinson and Movement Disorder Society, IEEE, North American Meat Institute, American Association for Clinical Chemistry, IDSA, American Academy of Neurology, National Rural Water Association, Illuminating Engineering Society, AAMFT, AIHA, PMMI, NAIFA, and more.



November 20-21, 2024 | Graduate Hotel | Annapolis, MD revupsummit.org

RevUP SUMMIT SPONSORSHIPS

Premier Association PARtner: \$6,450

Access

• Three (3) full attendee registrations

Advocacy

• One (1) association executive scholarship [provides full registration to an association attendee]

Connection

- Placement of one (1) six-foot tabletop exhibit space **Voice**
- Welcome message shared via social channels
- Revenue Success micro intro video (60 seconds or less) **Brand Leadership**
- Premier logo placement on RevUP Summit website, signage, slides, and supporting RevUP Summit emails
- Full page ad in RevUP Summit Preview Guide

Performance Association PARtner: \$4,250

Access

• Two (2) full attendee registrations

Connection

• Placement of one (1) six-foot tabletop exhibit space

Brand Awareness

- Logo placement on RevUP Summit website and signage
- Half page ad in RevUP Summit Preview Guide









2023 RevUP Summit Supporters







FOR MORE INFORMATION:

Tiffany Teal: Tiffany.Teal@myPAR.org



EXPERIENCE SPONSORSHIPS



ASSOCIATION REVENUE

	 Pierre PARtnership Awards and Panel Discussion Welcome crowd and introduce panelists Inclusion in press release and marketing materials 	\$4,500
*	 RevUP Closing Celebration and Volunbeering Welcome crowd from stage Exclusive signage Custom pint glass giveaway provided to attendees 	\$4,000
	RevUP SOUL PARty Welcome crowd from stage Exclusive signage Custom siganture cocktail 	\$4,000
a a a a a a a a a a a a a a	 PAR Bright Minds Breakout Sessions Exclusive signage at breakout entrance Signage at water/coffee station, small giveaways provided to attendees at table 	\$2,500
	RevUP Badges Your logo with RevUP logo on front and your message and QR code on the back 	\$2,500
A SI	 PARtnership Breaks Includes 2 exclusive refreshment breaks Exclusive signage, small giveaways provided to attendees at break tables 	\$2,000
I® }	 PAR Smart Start Breakfast Welcome crowd from stage Exclusive signage, giveaways provided at tables 	\$2,000
	 RevUP Workshop Pit Stop Signage at water/coffee station, small giveaways provided to attendees at table 	\$1,500
	Attendee VIP Gift Bags • Logo on gift bag • Ability to include (1) piece of company swag in each bag	\$1,000

FOR MORE INFORMATION

Karim Cheikh: Karim.Cheikh@myPAR.org Tiffany Teal: Tiffany.Teal@myPAR.org





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RevUP SUMMIT SPONSORSHIP ORDER FORM

RevUP Summit Sponsorships

- Premier Association PARtner: \$6,450
 - Performance Association PARtner: \$4,250

Additional RevUP Sponsorships

- Pierre PARtnership Awards and Panel Discussion
 Sponsorship: \$4,500
 - RevUP Closing Celebration and Volunbeering: \$4,000
 - RevUP SOUL PARty: \$4,000
 - PAR Bright Minds Breakout Sessions Sponsorship: \$2,500
 - RevUP Badges: \$2,500
 - PARtnership Breaks Sponsorship: \$2,000
 - PAR Smart Start Breakfast Sponsorship: \$2,000
 - RevUP Workshop Pit Stop Sponsorship: \$1,500
 - Attendee VIP Gift Bags: \$1,000

TERMS: All sales are final and no refunds are available. Registration fees may be transferred to another individual; the invoice for the new registration will be revised to reflect the new registrant's membership status. There are no refunds for cancelling conference registration. In the event PAR must cancel the conference due to unforeseen circumstances, PAR will refund the cost of registration. Full terms can be viewed here: <u>mypar.org/terms-of-use/#revup</u>

PAYMENT INFORMATION

Submitted by	
Name:	
Title:	
Company:	
Address:	
City:	
Email:	
Phone Number:	

Total:	\$	-
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Signature:	
Date	

For more information, contact Tiffany Teal: tiffany.teal@mypar.org

Professionals for Association Revenue | 210 Allegheny Avenue, Suite 210 | Towson, MD | 21204





PARtners @ Work Membership

Join Professionals for Association Revenue and connect with a community focused on association business!

What's included:

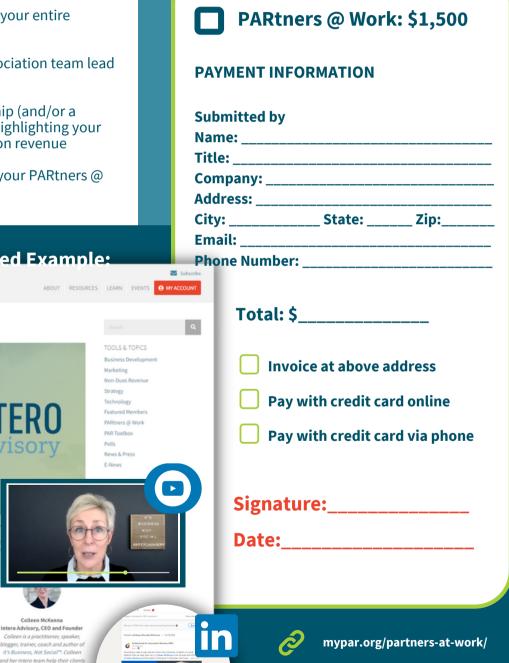
PARtners @ Wo

Save February 2, 2022 | Marketing, PARtners @ Work, Strategy, Technol...

PARtners @ Work: Intero Advisory 🛤

- 12-month PAR Membership for your entire organization
- Interview with your CEO or association team lead by PAR staff
- One article written in partnership (and/or a video) with your organization highlighting your impact or insights on association revenue
- One LinkedIn post celebrating your PARtners @ Work Membership

PARtners @ Work Featured Example:



Automation—also known as bots, Chrome extensions, or any tool that automatically visits profiles—sends out connection requests, follow-up messages, and any other activity that a human would

poke and wrote about five years ago. Maybe even three years ago.

While a few purists still remain, many LinkedIn trainers, lead generation ex

What happened over the last two to three years?

nd coaches gravitated toward one thing: Automation.

ping our association communities. Since 2011, Intero Advisory has trained, coached, consult iness professionals and more than 700 companies across North America and worldwide. Th

online brand, community and activity through the Linkedin platform. Below is an excerpt fi a personal and throughtful Linkedin strategy at a time when automation is growing. "While I'm always about what's next, after ten years I still remind people that our Intero philosophy, link Linkedin's, has never changed — connect with people you know, thoughtful and personally connect with people you don'r, refrain from selling or pitching, develop your own voice, be an expert and participate authentically with a focus on encouraging and supporting others. Our training and coaching resemble the training and coaching strategies we

> and her intero team help their clients to develop a stronger online presence, increase revenue, decrease client acquisition costs, and hire talent previously unknown to them.





Cor Rita

Contact Rita Nabhan at Rita.Nabhan@myPAR.org for more information.